

# Shaping Small Business Leaders

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Founded Platform Add-on Companies Acquisitions

## Financial Criteria for Platforms:

\$8-\$20MM \$1-3MM >15%

Revenues EBITDA EBITDA Margin

### Platform Characteristics:

Growth Profile: Ability to Reach > \$5MM EBITDA

**Strong Competitive Position:** #1 or #2

**Revenue Model:** Recurring with Diversified Customer Base

**Location:** Northeast U.S. – New England to Metro NY

Management Team: Seeking to Partner with Anvil Capital

## **Industry Focus:**

Business Services Niche Manufacturing

Anvil Capital helps shape small companies to maximize their sales and earnings potential.

As an operationally and entrepreneurially focused private equity firm, we make sure our portfolio companies have the right people, systems and financial resources in place to transform them to the next level.



#### **Anvil Capital LLC**

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### **New Business Opportunities:**

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# Portfolio Companies



Air Temp Berlin, CT

**Current** Service Air Temp is a full service commercial HVAC and plumbing company with an emphasis on design build, service, maintenance, controls, retrofits, replacements and energy management systems.



Atlas Devices Chelmsford, MA

**Current**Manufacturing

Atlas Devices is a leading developer, manufacturer and supplier of RAPID ACCESS SOLUTIONS for security, defense and rescue applications. The Company develops and manufactures the highest performing ascenders in use today. Additional product offerings include ropes, ladders, poles, hooks, launchers and related products.



GenServe Plainview, NY

**Realized** Service GenServe is a leader in the sale, maintenance and repair of industrial generators and backup power solutions, protecting companies against the high cost of power failure.



KICTeam Aburn, ME

**Realized**Manufacturing

KICTeam develops cleaning products that restore and protect technical devices and equipment such as point of sale systems, payment capture terminals, check scanners, receipt and label printers, kiosks, and self-service technologies.



Leahy Landscaping
Lynn, MA

Current Service Leahy is a full service provider of best-in-class landscaping services to commercial, municipal and high-end residential customers throughout Massachusetts and Southern New Hampshire.



Lynch Landscape & Tree Sudbury, MA

Suabury, M

**Current** Service Lynch is a leading comprehensive residential landscaping company with a service area primarily focused on the Boston Metro West towns of Sudbury, Weston, Wayland and Wellesley.



Servometer Cedar Grove, NJ

**Realized**Manufacturing

Servometer designs and manufactures precision electrodeposited nickel bellows, bellow assemblies, flexible shaft couplings, electrical contacts and lightweight structural electroforms.



Velocity Print Scotia, NY

Realized Service Velocity is a northeast based print on demand and direct mail services company.