



Anvil Capital is an operationally focused private equity firm that invests in established, lower middle market niche manufacturing and service companies located in the Northeastern United States. The partners of Anvil Capital have a unique combination of strategic, operational and financial expertise obtained through decades of experience working with small and mid-sized businesses. Anvil Capital works closely with its portfolio companies to establish the necessary infrastructure and resources to support the growth and strategic directives of the business. Anvil Capital has made investments in six platform companies and completed seven add-on acquisitions.

INVESTMENT CRITERIA:

- Location:**
- Northeastern US
- Revenues:**
- \$5 - \$20 million
- Cash Flow:**
- EBITDA of \$1 - \$3 million
 - Manufacturers: Minimum EBITDA margin of 20%
 - Service Companies: Minimum EBITDA margin of 15%
- Characteristics:**
- Significant organic and acquisition growth opportunities
 - Strong competitive position (#1 or #2) within well-defined niche markets
 - Diversified and stable customer base
 - Solid operating management team
- Transaction Types:**
- Generational transitions of family businesses
 - Recapitalizations
 - Management buyouts
 - Corporate divestitures of non-core divisions
- Partial list of industries we are seeking:**
- Business Services
 - Engineered Components
 - Industrial Machinery and Services
 - Niche Manufacturing and Assembly
 - Repair Services
 - Test and Measurement Devices

CONTACT:

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